



# RIBBON COMPANY PROFILE

CONNECT THE WORLD

LIKE A RIBBON !

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# Introduction

- Who are we?  
An international acting agent for high-end electronic components
- Where are we located ?  
Headquarter and a assembly house in Beijing, 3 offices in Xi'an, Shanghai & Hongkong
- To who we sell ?  
Chinese customers in commercial space, T&M, medical and ground application markets
- What products we provide?  
High-quality connectors, cables & assemblies, RF/microwave cables, components, microwave devices, Fiber Optic solution, and various electronic products, solutions and services



# History

## Business relation contract



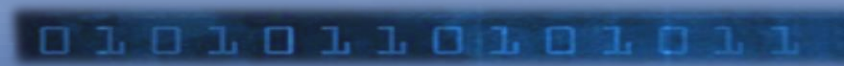
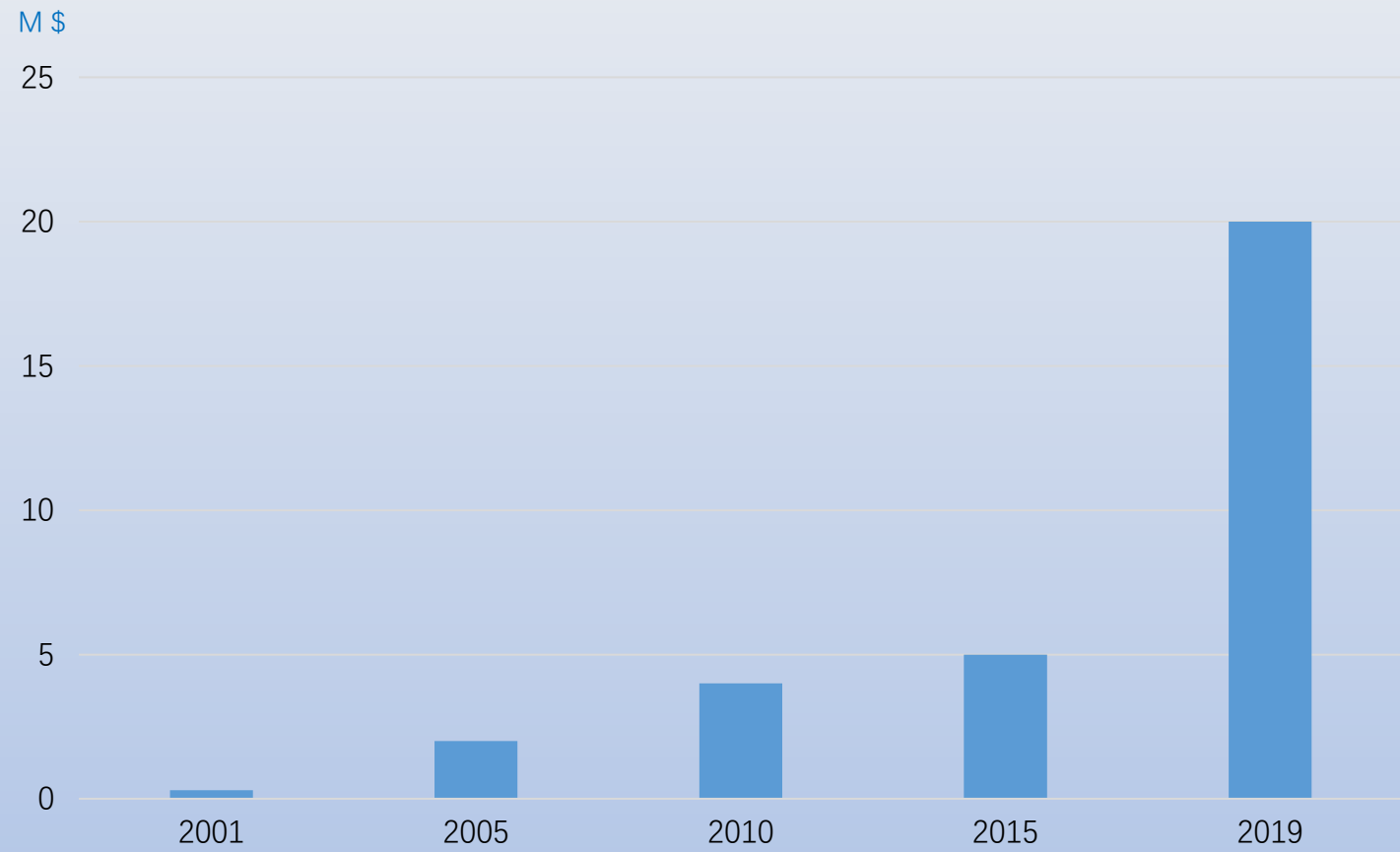


# Sales volume



## Our Sales Volume

-  Annual sales volume around 20M US in 2019.
-  Since 2013, we have been certified and accredited as Tax Credit A level Enterprise by State Taxation Administration of China in Beijing
-  We have been certified as qualified supplier by 132 customers by Mar 31 2020



# Company Culture

## Our Company, a big family

### □ Education and Growth

Our purpose of management is to let our staff learn from mistakes and improve the competence

### □ Motivation and Inspiration

We give our staff enough benefits and power to retain the excellent talents

### □ Solidarity and Enthusiasm

Weekly meeting and regular team building activities strengthen cohesive force in the company



# Our team



## Experience

Work in the market of commercial sales up to 20 years



## Professionalism

Professional and specialized in technical trainings



## Team work

Clear and high-efficient work split of the stuff with the atmosphere of solidarity and cohesion



## Excellent relationship with customers

Substantial customer base and long-term cooperation



# Design-in idea



## Recognize customer demands

Find the right customers and projects, analyze their demand, provide suggestions, samples and tech support



## Provide excellent solution

After the comprehensive consideration of **product advantages and characteristics**, we offer the professional technical services, generally we follow a project over several years



## After sales service guarantee

We provide the customers with excellent after sales guarantee, and establish **long-term partnership**.

**Not just  
an agent!**

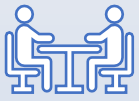




# Innovation ability



# Main business



**RIBBON Tech headquarter in BEIJING, XIAN and SHANGHAI office.**

- Distribute international high end electronics components.
- Provide the customer with tech supports, products, solutions and service.



**Assembly house in BEIJING**

- Processing & production
- Value added service



**RIBBON in HONGKONG**

- Cargo transshipment.
- Foreign exchange settlement.





# Main Partners



Business relation contract with



Business partnership with



# Main markets

1



2



3



4



## Commercial space

- Dataline.
- LF cables.
- RF cables and assemblies.
- FO components.
- PCB and D-sub connectors
- Other components

## Communication

- RF cable & assemblies;
- RF components.
- High speed solutions.
- Push-pull connectors.
- RFOF
- Electronic Materials.

## T&M

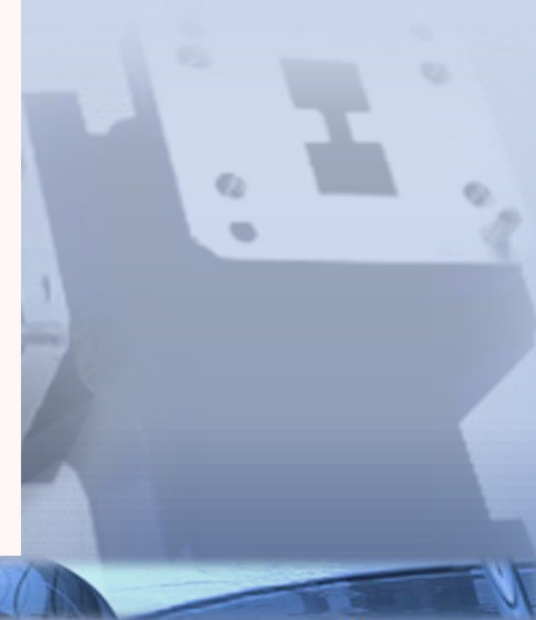
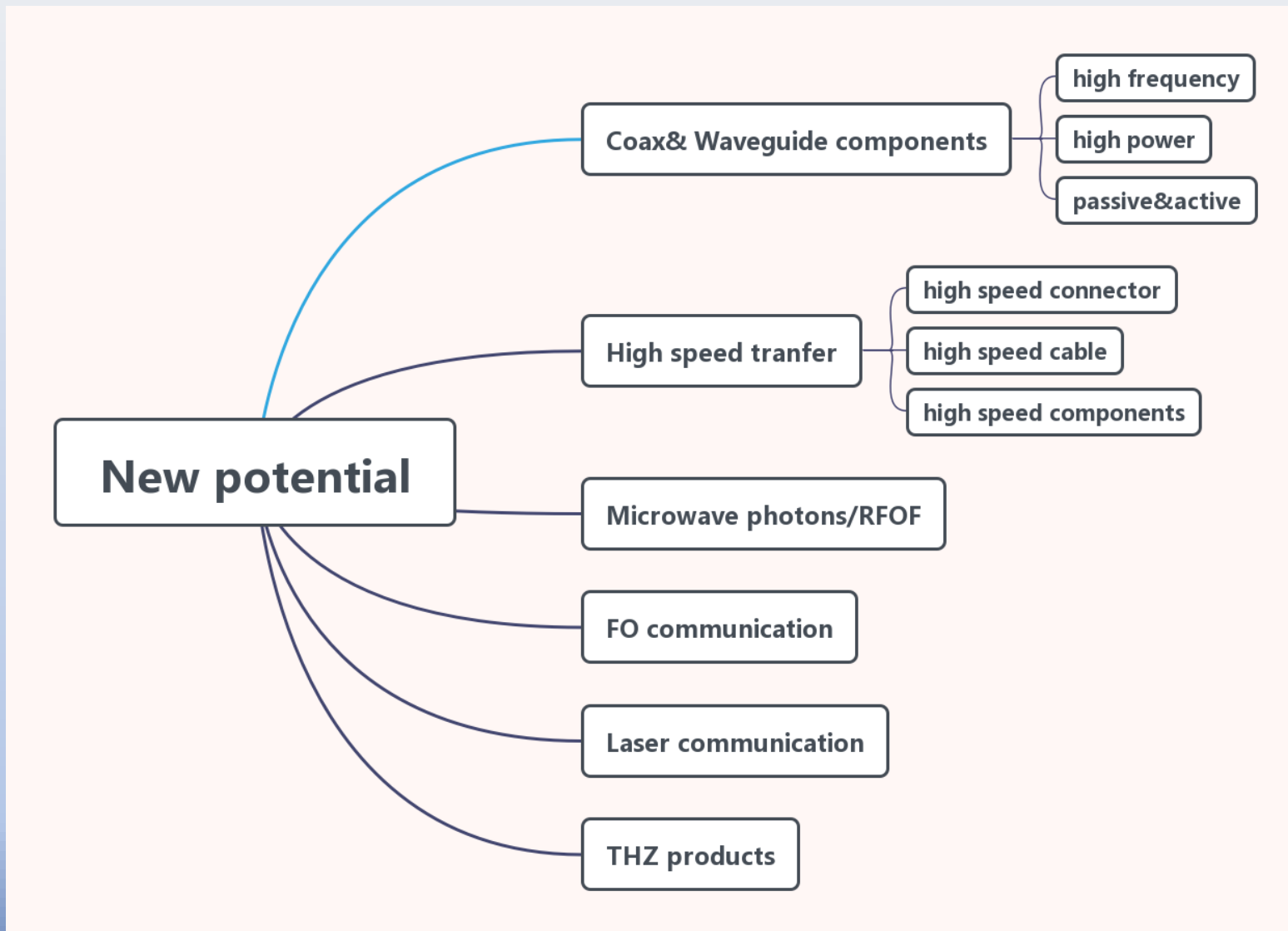
- Test cable assemblies.
- Adaptors and connectors.
- RF/MW components.
- RFOF.

## Medical

- Circular connectors.
- RF cables and cable assemblies.
- FR/MW components.
- RFOF



# We do want to cooperate with more excellent manufactures



# Other potential partners

Exhibition

Magazines

Industry Association

Conference

**We are looking forward to your contact**

**to cooperate in future!**





# Imprint

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